



AUS (Alternative Utility Services, Inc.), helps our clients pay the least possible amount for their electricity and natural gas usage. Electricity and gas are commodities. ComEd and Nicor/Peoples are delivery companies (they deliver the electricity and gas - and make no money on it). Anyone getting their electricity and gas from the Utilities is paying a default rate, set by the State of Illinois. We make suppliers bid against each other so our clients get the best price. Our favorite supplier is the one with the lowest price. Using AUS is like having an energy procurement expert on your staff, and it costs you nothing. We are paid a small commission directly by the suppliers (we get the same fee from all suppliers, so we have no favorite). We can help small to very large businesses save on their energy costs. We are members of the Crystal Lake and McHenry Chambers of Commerce.

**Locally, our clients include:**

Gary Lang Auto Group  
McHenry Chamber Office  
Crystal Lake Chamber Office  
Half-Time Pizza (3 locations)

Home of the Sparrow (6 locations)  
Steffan's Jewelers  
Breaking Bread Catering & Deli  
South Gate Center

Douglas Automotive (3 locations)  
A Childs Learning Place (3 locations)  
The Fountain Shoppes of McHenry

**In the Chicagoland Area our clients include:**

The Allstate Arena  
The Donald E. Stephens Convention Center  
Old Second Bank (all locations)  
Hampton Inn & Suites Aurora  
Rosemont School District #78

Arlington Heights Park District  
Palatine Park District  
Park District of Highland Park  
Wheeling Park District

The Hancock Building  
Lake Point Tower  
Marina City Towers  
Eduardo's Pizza (all locations)  
Gino's East (all locations)

We have a wide range of clients. Condo Associations, Office Buildings, Retail Stores, Restaurants, Municipal Locations, Offices, Banks, Hotels, small single location clients, multi-location clients anyone that would like to insure they are paying the least possible amount for their utility expenses.

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## Other Areas of Expertise

Residential Electricity - In Crystal Lake, there is a Municipal Electricity program in effect until May '16 at a cost of 7.287 cents/kWh. In Cary, the Municipal Electricity rate is 7.4 cents/kWh until May '17. Most of the other surrounding communities just have ComEd as their provider. AUS can offer a significantly lower rate for electricity with no fee to join and no fee to terminate at any time. Our monthly rate would replace the ComEd Supply Charge and the Transmission Charge. Delivery and Taxes Charges would remain the same.

Efficiency Projects - We help our clients get competitive bids for lighting retrofits and take advantage of all of the rebates available. Many projects are completed with no money upfront and paid for with monthly savings.

Solar Projects - From installations on commercial rooftops to the ability to participate in a Community Solar Garden, AUS can assist in making the process seamless. Don't have a spot for a solar installation? Participate in a Community Solar Garden as a subscriber where you can get credit on your electricity bill by using solar panels at a different location.

Water Efficiency Projects - In large properties, we can have water and sewer bills reduced by 10 - 20%. Annual savings can be \$1000's of dollars as water rates have increased dramatically.

**Telecom and Data** - AUS has partners who have significantly lower rates than AT&T and the Cable Companies. All we need is a recent bill to give you a proposal of the cost savings that are available.

**Companies, businesses (small and large) as well as residents can shop on their own for utility savings. Most can't contact**

20 different suppliers, then arrange to have the quotes come back on the same day, as you can't compare quotes received on a Monday with quotes received on a Tuesday or a Wednesday as the market constantly changes (just like the stock market). We have over 20 people in our corporate office where RFP's are prepared and quotes analyzed to make sure the terms are "apples to apples". We make sure all price components are included and fixed for the duration of the contracted period. Quotes are then presented to our clients with an explanation and recommendations for moving forward. AUS has been helping clients since 1993 and is licensed as a consultant in the State of Illinois and other states where there is Utility deregulation.

Please feel free to contact me with any questions.

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